

**2022 Harmony CDD Landscape RFP Proposal Board Summary  
- General Maintenance**

Vendor	Turf Maintenance	Turf Maintenance - Non ROW Areas	Shrub Maintenance	Tree Maintenance	General Site : Trash and Debris	Irrigation System Maintenance	Seasonal Leaf Drop
Cepra	DNB	DNB	DNB	DNB	DNB	DNB	DNB
GreenLeaf	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive
Juniper	\$ 435,487.00	\$ 310,302.00	\$ 235,535.00	\$ 54,500.00	\$ 9,500.00	120,000.00	Included
Landscare	DNB	DNB	DNB	DNB	DNB	DNB	DNB
Servello	\$ 311,113.00	\$ 294,685.00	\$ 86,074.00	\$ 46,909.00	\$ 19,565.00	42,822.00	Included
Yellowstone Landscape	\$ 454,075.00	\$ 438,075.00	\$ 250,000.00	\$ 64,000.00	\$ 15,000.00	170,060.00	\$ 24,961.00

**2022 Harmony CDD Landscape RFP Proposal Board Summary  
- Annual Pricing by Vendor**

Vendor	Year 1 Pricing	Year 2 Pricing	Year 3 Pricing	Year 4 Pricing	Year 5 Pricing	5-Year Grand Total Pricing	Variance to Non-ROW
Cepra	DNB	DNB	DNB	DNB	DNB	DNB	DNB
GreenLeaf	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive
Juniper	\$ 855,022.00	\$ 855,022.00	\$ 880,673.00	\$ 907,093.00	\$ 934,305.00	4,432,115.00	\$ (648,913.00)
Landscare	DNB	DNB	DNB	DNB	DNB	DNB	DNB
Servello	\$ 506,483.00	\$ 506,483.00	\$ 514,080.00	\$ 521,791.00	\$ 529,618.00	2,578,455.00	\$ (93,581.14)
Yellowstone Landscape	\$ 978,096.00	\$ 1,007,439.00	\$ 1,037,662.00	\$ 1,068,792.00	\$ 1,100,856.00	5,192,845.00	\$ (84,946.67)

**2022 Harmony CDD Landscape RFP Proposal Board Summary  
- Extra Services**

Vendor	Seasonal Color Rotation	Yearly Seasonal Color Cost	Cost Per Bale of Pine Straw	Number of Bales (per app)	Price per Yard	Number of Yards of Mulch (per app)	Annual Cost (Two Apps)	TopChoice Fire Ant Control (per Acre)
Cepra	DNB	DNB	DNB	DNB	DNB	DNB	DNB	DNB
GreenLeaf	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive
Juniper	\$ 2,700.00	\$ 10,800.00	9.60	No Bales Counts Provided	\$ 50.00	2,297.00	\$ 229,700.00	\$ 375.00
Landscare	DNB	DNB	DNB	DNB	DNB	DNB	DNB	DNB
Servello	\$ 3,168.00	\$ 12,672.00	6.55	398.00	\$ 49.00	1,442.80	\$ 146,608.20	\$ 880.00
Yellowstone Landscape	\$ 2,256.00	\$ 9,024.00	7.50	No Bales Counts Provided	\$ 50.00	845.00	\$ 84,500.00	\$ 300.00

**2022 Harmony CDD Landscape RFP Proposal Board Summary  
- Non-ROW Annual Pricing by Vendor**

Vendor	Year 1 Pricing	Year 2 Pricing	Year 3 Pricing	Year 4 Pricing	Year 5 Pricing	5-Year Grand Total Pricing
Cepra	DNB	DNB	DNB	DNB	DNB	DNB
GreenLeaf	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive	Unresponsive
Juniper	\$ 729,837.00	\$ 729,837.00	\$ 751,732.00	\$ 774,284.00	\$ 797,512.00	3,783,202.00
Landscare	DNB	DNB	DNB	DNB	DNB	DNB
Servello	\$ 490,055.00	\$ 490,055.00	\$ 494,955.55	\$ 499,905.11	\$ 509,903.21	2,484,873.86
Yellowstone Landscape	\$ 962,096.00	\$ 990,958.88	\$ 1,020,687.65	\$ 1,051,308.28	\$ 1,082,847.52	5,107,898.33